



Beskunkbear

beskunkbear.com

SUGAR PRICES 2024

**Supplier
procedures**



Beskunkbear
beskunkbear.com

BRAZILIAN SUGAR

As direct mandates to reputable sugar suppliers, our goal is to facilitate the efficient and reliable fulfilment of your sugar requirements.

In the following pages, you will find our comprehensive price list and detailed procurement procedures.

We invite you to explore the quality and diversity of our sugar products, sourced from our trusted network.

Should you have any questions, please do not hesitate to reach out. We look forward to the opportunity to collaborate with you.





BRAZILIAN SUGAR

Seller 1

Banking Instrument: Transferable SBLC / DLC / LC

Payment at: Loading Only

Method: CIF Only

Duration: Contract

MOQ: 12 500 MT

GACC available with proof of product on signed SPA

Product: IC45 / 600/1200 & IC150

Seller will provide POP in the following form:

Allocation letter and separate letter affirming, under penalty of perjury, the seller's capability to deliver the agreed-upon quantity) will be provided against verbiage.

Important to note:

1. The Direct Seller will issue the SPA and not the mandate.
2. Payments are made to the Supplier and not the mandate.
3. Once we have a signed SCO, the buyer will address the ICPO directly to the supplier.

Prices & Procedures





BRAZILIAN SUGAR

Price

ICUMSA Sugar Prices:

Contract Price

QTY: 12 500 MT - \$435

QTY: 25 000 MT - \$425

QTY: 50 000 MT - \$415

QTY: 75 000 + MT - \$410

QTY: 100 000 + MT - \$405

QTY: 150 000 + MT - \$400

QTY: 200 000 + MT - \$395

Seller Bank is top 50 (38) in Spain:
Banco de Sabadell



BRAZILIAN SUGAR

Payment at Loading Port Procedures

1. The buyer issues a Letter of Intent (LOI) or Irrevocable Corporate Purchase Order (ICPO), along with a Request for Proof of Funds (RWA/BCL) as evidence of funds.
2. The seller/exporter provides a Full Corporate Offer (FCO).
3. The buyer returns the signed and stamped FCO, along with a draft of their bank's Transferable Standby Letter of Credit (SBLC) or non-transferable Documentary Letter of Credit (DLC), stamped by the bank.
4. The seller issues the draft contract (SPA), allowing for customary amendments.
5. The buyer returns the signed, stamped, and scanned draft by email, which will be considered a legally binding Purchase and Sale Agreement until physical copies are exchanged.
6. The seller issues a commercial invoice.
7. The buyer returns the stamped and signed commercial invoice.
8. The buyer submits a draft of the transferable SBLC via MT799 or non-transferable DLC via MT705.
9. The seller reviews the above bank instrument and proposes any necessary changes.
10. The buyer's bank issues the transferable SBLC via MT760 or non-transferable DLC via MT700.
11. The seller issues a 2% Performance Bond (PB) within 7 banking days, confirming their ability to supply the product.
12. The buyer receives an invitation letter to accompany the shipment at the port of loading after the SBLC or non-transferable DLC guarantee is issued.
13. Within 30-45 days, the ship is loaded.
14. Payment is made against the Bill of Lading (BL), SGS inspection report, and shipping documents, after verification by the buyer's bank.
15. The ship is released.



BRAZILIAN SUGAR

Seller 2

Banking Instrument: SBLC MT 760 and MT 103 (Top 50 Bank) – Preferred Pricing

- MT 700 & MT 103 DLC (Top 25 Bank)
- 100% Open, confirmed, irrevocable, transferable, divisible, negotiable, for the total value of one month, automatic renewal for the duration of the contract.

Performance Bonus of 2% given.

Payment at: Loading Only

Method: CIF Only

Duration: Contract

MOQ: 12 500 MT

GACC available with proof of product on signed SPA

Product: IC45 / 600/1200

Important to note:

1. The Direct Seller will issue the SPA and not the mandate.
2. Payments are made to the Supplier and not the mandate.
3. Once we have a signed SCO, the buyer will address the ICPO directly to the supplier.

Prices & Procedures





BRAZILIAN SUGAR

Price

ICUMSA 45 Sugar Prices:

CIF SBLC Transferable	SBLC Non-Transferable
QTY: 12 500 MT - \$420	QTY: 12 500 MT - \$430
QTY: 25 000 MT - \$410	QTY: 25 000 MT - \$420
QTY: 50 000 MT - \$395	QTY: 50 000 MT - \$405
QTY: 100 000 + MT - \$390	QTY: 100 000 + MT - \$400
QTY: 200 000 + MT - \$385	QTY: 200 000 + MT - \$395

Banking Instrument: SBLC MT 760 and MT 103 (Top 50 Bank) – Preferred Pricing

- MT 700 & MT 103 DLC (Top 25 Bank)
- 100% Open, confirmed, irrevocable, transferable, divisible, negotiable, for the total value of one month, automatic renewal for the duration of the contract.

The buyer must provide the Know Your Customer (KYC) of the company, together with the passport of the legal representative, signed in the same way as in the passport. Seller reserve s the right to request other identification documents.



BRAZILIAN SUGAR

Price

ICUMSA 45 Sugar Prices:

CIF DLC/LC Transferable	DLC/LC Non-Transferable
QTY: 12 500 MT - \$440	QTY: 12 500 MT - \$450
QTY: 25 000 MT - \$430	QTY: 25 000 MT - \$440
QTY: 50 000 MT - \$415	QTY: 50 000 MT - \$425
QTY: 100 000 + MT - \$410	QTY: 100 000 + MT - \$425
QTY: 200 000 + MT - \$405	QTY: 200 000 + MT - \$420

Banking Instrument: SBLC MT 760 and MT 103 (Top 50 Bank) – Preferred Pricing

- MT 700 & MT 103 DLC (Top 25 Bank)
- 100% Open, confirmed, irrevocable, transferable, divisible, negotiable, for the total value of one month, automatic renewal for the duration of the contract.

The buyer must provide the Know Your Customer (KYC) of the company, together with the passport of the legal representative, signed in the same way as in the passport. Seller reserve s the right to request other identification documents.



BRAZILIAN SUGAR

Payment at Loading Port Procedures

1. The buyer issues an irrevocable corporate purchase order (ICPO). The buyer's ICPO must reflect the price, payment terms and other terms previously agreed by both parties as we understand they have been explained to the buyer. If the ICPO reflects conditions that are not those accepted by seller, it will not be accepted.
 - In those countries where a government import authorization and/or quota is required for the product and quantity requested, proof of such authorization and/or quota will be required.
2. For new customers, a Proof of Funds (POF) MT 199 worth one month of contract via SWIFT issued by the buyer's bank will be sent to the Seller bank along with the ICPO. Once we have received the ICPO and SWIFT of the MT199 from the buyer, Seller issues the FULL CORPORATE OFFER (FCO).
3. The buyer returns the signed FCO and within five working days will forward a proof of funds (POF) via SWIFT issued by the buyer's bank to Seller's bank.
4. The Seller issues the contract (SPA) to the buyer on the agreed terms.
5. Once the contract has been issued and accepted by the Buyer, within five days the contract will be returned signed and stamped. The Buyer will proceed to legalize the signature and his status as legal representative before a NOTARY PUBLIC. The legalizations made by Notary Public will be in one of the following languages: Spanish, Portuguese or English, (In the case of using another language, it must be translated by an authorized translator or official).
6. Once we have received the contract accepted by the Buyer, will proceed in the same way to legalize it. The Seller will send a signed and sealed copy to the Buyer, together with the proforma invoice.
7. The Buyer signs and returns the invoice within 24 hours.





BRAZILIAN SUGAR

Payment at Loading Port Procedures

8. The Buyer and Seller deposit a copy of the contract (SPA) with their respective banks.
9. The Buyer's bank within five (5) days will issue the financial instrument, 100% open, confirmed, irrevocable, transferable, divisible, negotiable, for the total value of one month, renewable for the duration of the contract plus one day. The issuing bank of the Buyer must be a first class global bank accepted by Seller.
10. Seller accepts the financial instrument and confirms the bank verification of the instrument. Only when the transaction is secured by the Financial Instrument, the proceeds will be reserved and awarded in favor of the Buyer. Once the Financial Instrument has been received and deposited in the Seller's bank within 10 days (+/- 2 working days). Seller will provide the shipping documents.
11. After successful inspection, and upon submission of the shipping documents, SGS and B/L, the buyer's bank issues payment of 100% of the shipment value to our bank account via MT 103 within 72 hours.
12. Once payment is made, we transfer the title deed to the buyer's name and release the shipment. Monthly payments of 100% through MT 103 will remain constant for the duration of the contract.
13. Seller is responsible for customs clearance at the port of loading and issuance of export documents, and the buyer is responsible for customs clearance costs at the port of destination.
14. Upon arrival at the port of discharge, the Buyer issues a proof of inspection by SGS or similar (at the Buyer's expense), the Buyer confirms acceptance of the goods.
15. The Buyer must have the legal requirements to be able to bring the goods into the country of destination.



BRAZILIAN SUGAR

Payment at Loading Port Procedures

TO GET A PRODUCT TEST (POP)

Upon receipt of the signed contract and the proforma invoice, the buyer must issue an MT 799 for the value of one month, with the funds blocked for 10 Days and conditioned to its conversion into the financial instrument (SBLC or DLC) when it receives the POP from our bank.

Bill of Lading, three originals and three (3/3) Bill of Landing and marked as "freight prepaid".

SHIPPING DOCUMENTS

1. Commercial Invoice, three originals and three (3/3) copies.
2. Certificate of origin issued by the official in one original and three (3/3) copies.
3. Certificate of quality and quantity issued by "SGS" three (3/3) copies.
4. Sanitary certificate issued by the official in three originals and three (3/3) copies.
5. Certificate issued by "SGS" stating that the product is fit for human consumption.
6. Insurance policy of 110% of the net invoice value covering all risks.
7. One (1) original and two (2) copies of the declaration from the shipping company confirming that the age of the vessel does not exceed twenty (20) years and the vessel is registered at Lloyd's Register.
8. Packing List (showing gross / net weight) three originals and three (3/3) copies.
9. Production batch certificate in three (3/3) copies issued by the manufacturer (authorized plant number).



Beskunkbear
beskunkbear.com

OTHER PRODUCTS

We have direct access to suppliers and factories/mines of the following commodities:

1. Soybeans Non & GMO.
2. Copper Cathode & Rods.
3. Indonesian Coal.
4. Indonesian Coffee.
5. EN590, Diesel and A1 Fuel.
6. Iron Ore.
7. Somaliland Fish Meal at 66% Protein.
8. Used Vehicles & Parts.
9. Brazilian Coffee.
10. Shea butter.
11. Cement from Pakistan.
12. Frankincense from Oman

We can source most commodities direct from almost anywhere, thanks to our extensive network.

Feel free to reach out

Robert Taylor